

Elevate Your Tourism Brand With Short-Form Video A Digital Masterclass



## Meet your presenters:

#### Lizanne du Plessis, Founder & CEO Eco Africa Digital

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Simone-Claire Louw, Creative Director Eco Africa Digital

## **About** Eco Africa Digital:

### Focus on Direct Bookings

### Content + Paid Ads + Al

**Digital Marketing Funnels** 



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### **Since 2012**



### We'll learn how to:



### Understand your audience

Identify what makes it a powerful tool

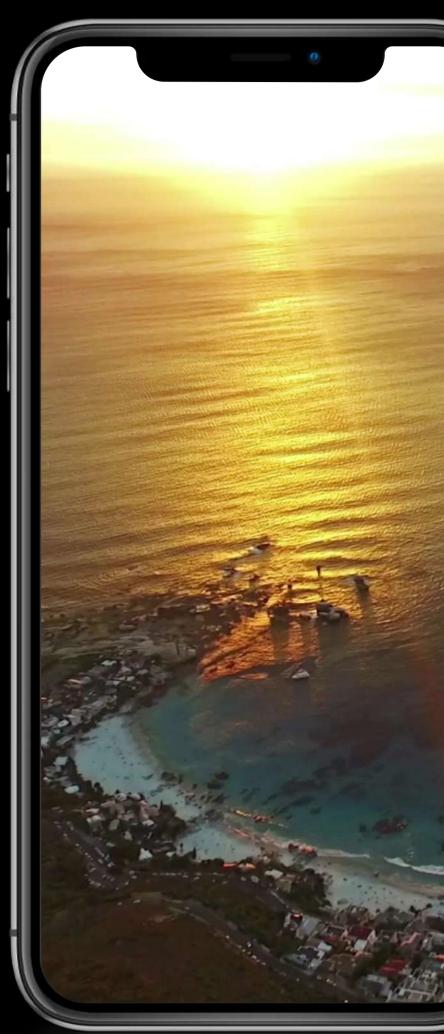
**Recognise short-form video** 

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### Create engaging short-form video

### Craft compelling hooks to stop the scroll

### **Short-form video:** What & Why?





## What makes a short-form video?

Length Under 5 minutes, often less than 60 seconds

Content

Offers a high level of entertainment, value , interactivity and/or education

Format and Style Varied, often casual, personal and /or humourous

Accessibility

Optimised for easy scrolling and viewing

**Vertical Video** 

Most often shot in a vertical format to suit mobile viewing and maximize screen space

## Why short-form video?

### 1. High ROI & Engagement

### 2.5x more engaging than long-form video

85% of marketers find it the most effective format

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# **31%** of marketers believe it offers the highest ROI

### Why short-form video?

### 2. Increasing Popularity & Usage

### 2022:

1.6 billion people used short-form video

2024:

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Expected to make up 90% of all internet traffic

## Why short-form video?

### 3. Increasingly Outperforms "Traditional" Content

## Instagram sees 49% higher engagement rates for video content compared to other formats.

## Why short-form video?

### 1. High ROI & Engagement

### 2.Increasing Popularity & Usage

3. Increasingly Outperforms "Traditional" Content

## Unlock the potential of short-form video for your tourism brand.

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### Here's how.

### Understand your audience

Who are they?

Why do they travel?

What inspires them?

What intrigues them?

Are they driven by curiosity, comfort, adrenalin or romance?

### Understand your audience

### Imagine the person you want to speak to with your video.

Then, begin.

## Craft compelling hooks

### A breathtaking visual A surprising fact An intriguing <u>question</u>

2,14

### Craft compelling hooks

### The goal is to make viewers so curious that they can't help but watch the rest of your video.

### Craft compelling hooks

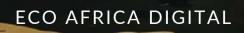
Is the loudest roar in Africa its silence? Can sand dunes hide a sea of life? In the heart of bustling Lagos, we found an oasis of calm. The Serengeti's wildest creature is the one you'd least expect. The wildest adventure you can have in Africa is not a safari.

### **Craft** compelling hooks

### Tap into a deep understanding of Africa

Create curiousity

Adapt to your chosen platform



### Craft compelling hooks

## For stunning visuals for current & new audiences





### For trends & new audiences



### Is the loudest roar in Africa its silence?



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### Hook in first 2 seconds

# Visually stunning footage to convey the story

### Strong closing Call To Action

Hear the Loudest Roar in Africa (It's Not What You'd Expect!)



#### **Trending Sounds**

Is the loudest roar in Africa its silence?



### Use short-form video to invite your audience to explore, reflect, and connect with Africa on a deeper level.

### We've learnt how to:



### Understand your audience

Identify what makes it a powerful tool **Recognise short-form video** 

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### Create engaging short-form video

### Craft compelling hooks to stop the scroll

### Resources

### Craft Compelling Hooks: Guidelines + Al Prompts Download

### Discount code for Master Social Media for Tourism Short Course

### What is **Base Camp Academy**?

### Welcome to Base Camp

Elevate your social media for travel and tourism with guided learning from our award-winning agency.

> **Practical tips** Industry-leading insights **Real-world practice**

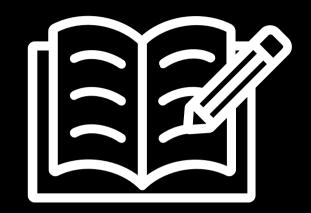




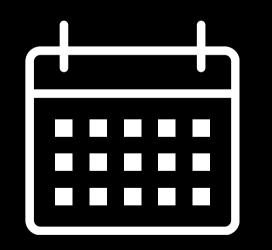
### Mastery made **simple:**

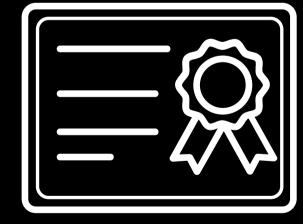


20+ video lessons



6 Step-by-Step Workbooks





Full month of content creation

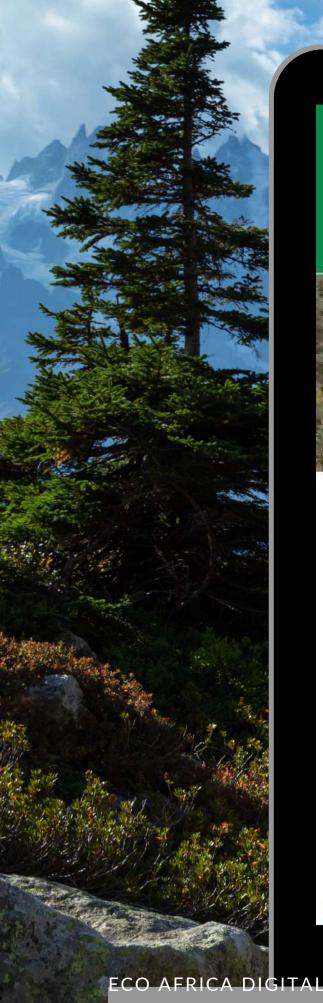
Completion certificate

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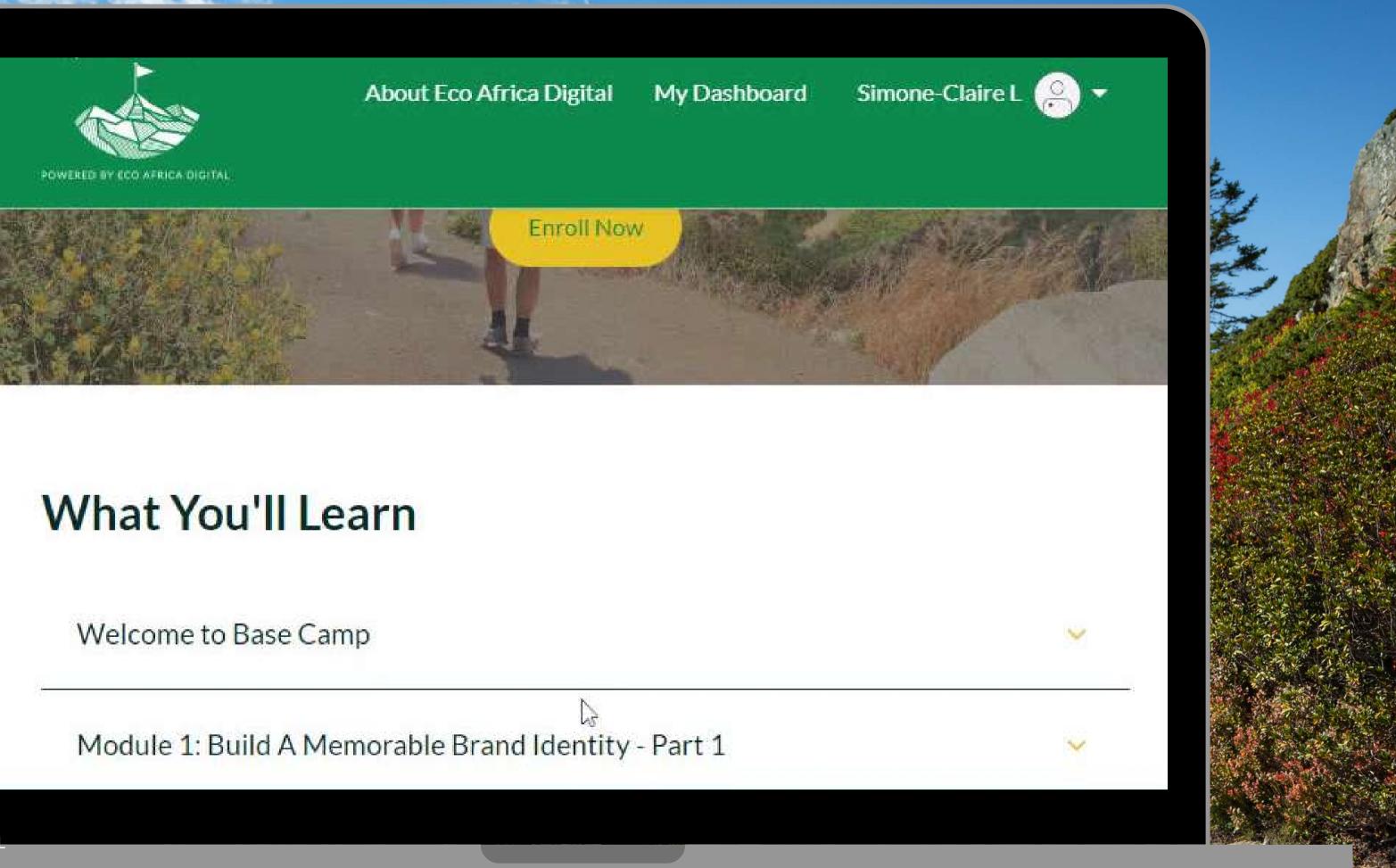




#### Bonus resources







#### Build A Unique Brand Identity A Step-By-Step Guide



#### Harness The Power Of Storytelling For Social Media





Bookmark this for later

#### our Unique Brand Identity Step-By-Step Part 2

🔀 Bookmark this for later

### Find Your Target Audience Online A Step-By-Step Guide



### Welcome to Base Camp Your climb begins here.

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### Limited Time Offer

### **Questions?**





Powering African Tourism, worldwide

### Than your

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